

2024 CHINA PETROLEUM & CHEMICAL INTERNATIONAL CONFERENCE
中国国际石油化工大会

锻造大变局下的全新竞争力

Forging New Competitiveness under the Great Transformation

2024年9月9-13日　　September 9-13, 2024

2024 CHINA PETROLEUM & CHEMICAL INTERNATIONAL CONFERENCE
中国国际石油化工大会

充分发挥政策性出口信用保险作用 服务国家高水平对外开放

Sinosure devotes to serving China's high-level opening up

2024年9月12日　　September 12, 2024

中国信保简介

Introduction of Sinosure

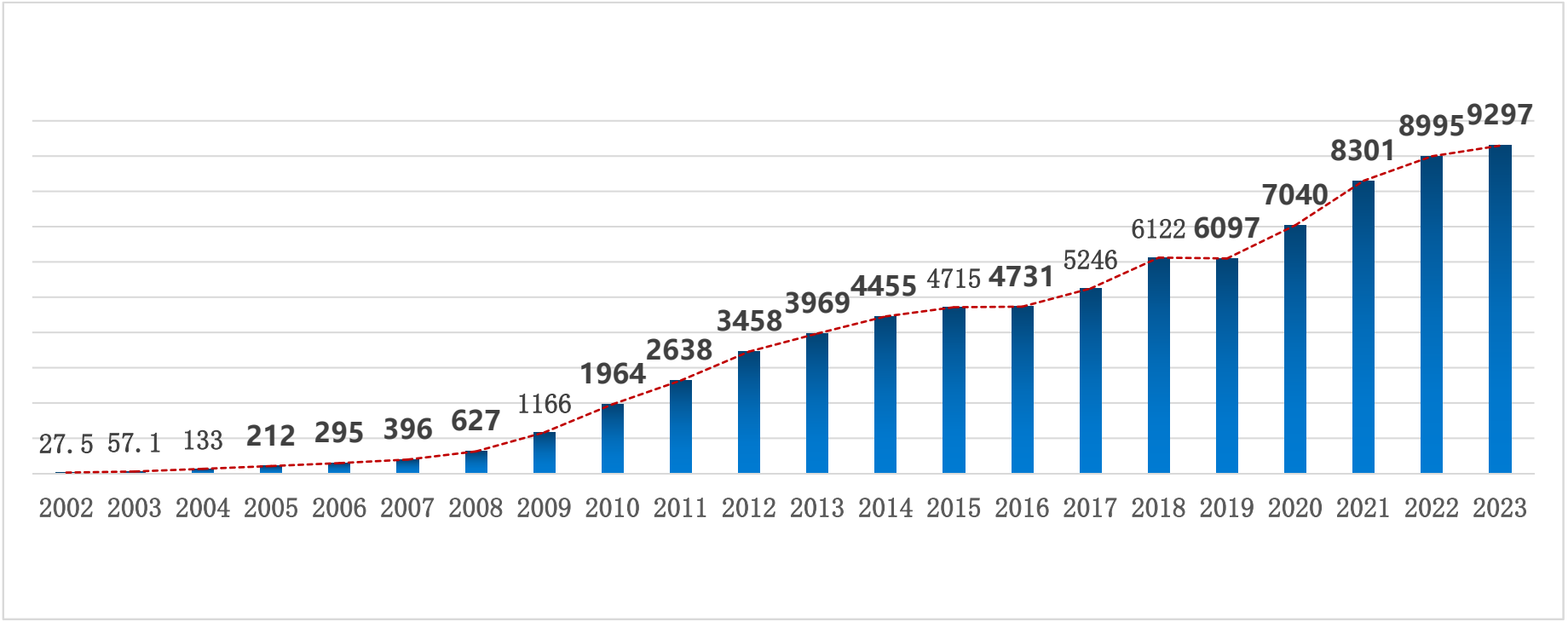
- 中国唯一政策性保险公司
  The only policy insurance company in China
- 全球最大的官方出口信用保险机构（ECA）
  The world's largest official export credit insurance institution
- 中国信保的使命是履行政策性职能为使命、服务国家战略和高水平对外开放
  The aspiration of Sinosure is "Fulfilling Policy Functions, Serving a High-level Opening-up"
- 评级国家主权级评级
  National sovereign rating

	中国主权 China's Sovereign Ratings	中国出口信用保险公司
STANDARD &POOR'S 美国标准普尔公司 Standard & Poor's	A+	A+
MOODY'S 美国穆迪投资者服务公司 Moody's Investors Service	A1	A1
FitchRatings 惠誉评级 惠誉信用评级有限公司 Fitch Ratings	A+	A+



中国信保2002-2023年承保金额（亿美元）

Sinosure underwriting amount in 2002-2023 (USD 100 million)



一、坚守本心，为共建“一带一路”高质量发展保驾护航

Remain true to our original mission and support the "Belt and Road" High quality development



坚守本心，为共建“一带一路”高质量发展保驾护航

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2023年10月18日，国家主席习近平出席第三届“一带一路”国际合作高峰论坛开幕式并发表主旨演讲

October 18th, 2023, Chinese President Xi Jinping attended the opening ceremony of the third Belt and Road International Cooperation Summit Forum and delivered a keynote speech



中国信保累计支持我国与共建国家开展对外贸易和投资合作超过2万亿美元，支付赔款约100亿美元

Sinosure has supported China's foreign trade and investment by more than 2 trillion US dollars and paid compensation of about 10 billion US dollars

政策沟通的参与者

设施联通的支持者

贸易畅通的保障者

资金融通的撬动者

民心相通的守护者



短期险产品 Short-term export credit insurance

- 短期出口贸易险 Short term export credit insurance
- 短期出口特险 Specific contract insurance
- 国内贸易信用保险 Domestic trade credit insurance

中长期险产品 Medium and long term export credit insurance

- 出口买方信贷保险 Buyer’s export credit insurance
- 出口卖方信贷保险 Supplier’s export credit insurance
- 出口延付合同再融资 Deferred export contract refinancing insurance
- 海外融资租赁保险 Overseas finance leasing insurance

海投险产品 Overseas investment insurance

- 海投（股权）保险 Overseas equity investment insurance
- 海投（债权）保险 Overseas debt investment insurance

担保产品 Guarantee

- 融资担保 Financing guarantee
- 非融资担保 Non financing guarantee

其他服务 Other

- 资信服务 Credit Rating Service

短期险产品简介

Introduction of Short term export credit insurance

为以信用证、非信用证方式出口货物或服务，提供应收账款收汇风险保障，信用期限一般不超过一年，最长不超过两年。

It protects exporters from the risk in A/Rs collection under exports with L/C or non-L/C payment terms (unless otherwise prescribed in the Credit Limit Approval Form).

承保主要风险

政治风险 Political risks

- 汇兑限制 Exchange restriction
- 延期付款令 A general moratorium is issued
- 战争、革命、暴乱、恐怖主义及保险人认定的其他事件 War, revolution, riot, terrorist acts, and related destructive activities occur

商业风险 Commercial risks

- 买方拖欠或开证行拖欠 Protracted default
- 买方拒收货物或开证行拒绝承兑 Refusal to take delivery of goods or Refusal to accept L/C
- 买方或开证行破产重组或清算 Bankruptcy, failure and dissolution

中长期险产品简介

Introduction of Medium and long term export credit insurance

向金融机构或出口企业提供的，承担因政治风险和商业风险导致的、贷款协议或商务合同下应收账款损失的出口信用保险业务，保险责任期限超过2年。

It is an insurance product SINOSURE provides to financial institutions or exporters to safeguard their funds under buyer’s credit financing or A/Rs under the deferred payment contract.

承保主要风险

政治风险 Political risks

- 汇兑限制 Exchange restriction
- 延期付款令 A general moratorium is issued
- 战争、革命、暴乱、恐怖主义及保险人认定的其他事件 War, revolution, riot, terrorist acts, and related destructive activities occur

商业风险 Commercial risks

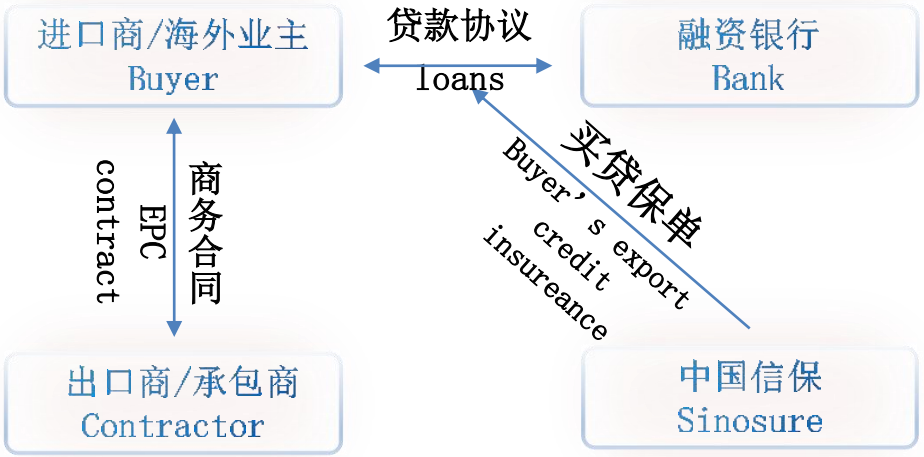
- 债务人破产、倒闭和清算 Bankruptcy, failure and dissolution
- 债务人拖欠应付本金和利息 Protracted default and the guarantor’s (if any) failure to perform its obligations under the guarantee contract.

中长期出口买方信贷

Buyer’s export credit insurance

向金融机构提供的，承担因政治风险和商业风险导致的贷款协议本金或利息损失的出口信用保险业务，保险责任期限超过2年。

It is an insurance product SINOSURE provides to financial institutions or exporters to safeguard their funds under buyer’s credit financing.



- 开拓市场、拿下项目
- 保障收汇、便利融资
- 降低应收、优化报表
- 规避汇率波动风险

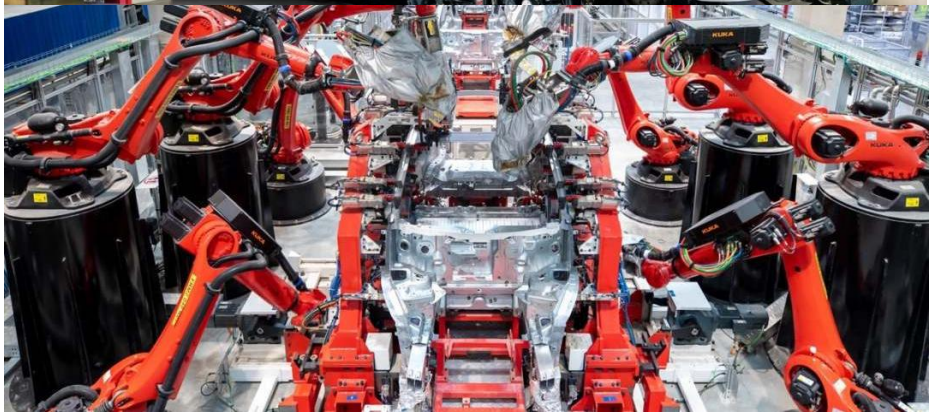
坚守本心，为共建“一带一路”高质量发展保驾护航

Remain true to our original mission and support the "Belt and Road" High quality development









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海外投资险产品简介

Introduction of Overseas investment insurance

为投资者及金融机构因投资所在国发生的政治风险造成的经济损失提供风险保障，保险期限一般不超过20年。

It is an investment insurance service designed to encourage the outbound investment of Chinese enterprises by protecting Chinese shareholders or financial institutions from equity or debt losses incurred by political risks.

政治风险 Political risks

- 汇兑限制 Exchange restriction
- 战争、革命、暴乱、恐怖主义及保险人认定的其他事件 War, revolution, riot, terrorist acts, and related destructive activities occur
- 征收 Expropriation
- 违约 Breach of contract

产品 Procucts

海外投资（股权）保险
Overseas equity investment insurance

海外投资（债权）保险
Overseas debt investment insurance

海外投资险产品简介

Introduction of Overseas investment insurance



政治风险 Political risks

- 汇兑限制 Exchange restriction
- 战争、革命、暴乱、恐怖主义及保险人认定的其他事件 War, revolution, riot, terrorist acts, and related destructive activities occur
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Remain true to our original mission and support the "Belt and Road" High quality development

一是 不断强化服务支持力度

Continuously strengthen policy support

- 深度参与第三届“一带一路”国际合作高峰论坛，协办贸易畅通专题论坛
- 参与政府部门债务可持续性分析专项工作
- 推动14项工作纳入高峰论坛成果清单，梳理形成61个具体项目成果
- 做好全球国别风险监测预警、主权债权管理
- 做好境外项目风险的全天候预警评估综合服务平台建设

坚守本心，为共建“一带一路”高质量发展保驾护航

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二是重大项目和“小而美”项目“双轮驱动”

Focus on strategic significance project AND small amount & high quality project

- 紧跟政策步伐，推动重大项目和“小而美”项目
- 印发“小而美”项目承保政策，实施一批高标准、惠民生、可持续项目

2023年，承保“小而美”项目320个，占比75.2%，

承保金额93亿美元，占比32.8%。

坚守本心，为共建“一带一路”高质量发展保驾护航

Remain true to our original mission and support the "Belt and Road" High quality development









坚守本心，为共建“一带一路”高质量发展保驾护航

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三是国别覆盖多元化

More countries are covered

- 中长期险项下，承保国别不断丰富优化
- Under the medium and long-term insurance, the number of countries insured is increasing



乌兹别克斯坦，信保近五年承保金额近12亿美元



土耳其，信保近五年承保金额为18.9亿美元

坚守本心，为共建“一带一路”高质量发展保驾护航

Remain true to our original mission and support the "Belt and Road" High quality development

- 海外投资险承保国别呈现新趋势
- Overseas investment insurance underwriting countries show a new trend

印度尼西亚，信保近五年承保金额98亿美元



中国信保承保浙江某企业投资印尼年产12.6万吨镍金属生产线项目，最高保险金额达到91亿元人民币

二、守正创新，助力油气企业“出海”

Support oil and gas enterprises go global



守正创新，助力油气企业“出海”

Support oil and gas enterprises go global

中国信保在油气行业的承保范围“广”

The insurance coverage of Sinosure in the oil and gas industry is WIDE



守正创新，助力油气企业“出海”

Support oil and gas enterprises go global

中国信保在核心政策性业务项下，共承保油气行业项目约207个，保额超400亿美元

Under the core policy business, Sinosure has underwritten about 207 oil and gas industry projects, with the insured amount exceeding US$ 40 billion

中长期险

承保项目约147个

147 underwriting projects

保额约121亿美元

$12.1 billion insured amount

海外投资保险

承保项目约60个

60 underwriting projects

保额约300亿美元

$30 billion insured amount

守正创新，助力油气企业“出海”

Support oil and gas enterprises go global

中国信保对油气行业支持力度“强”

The policy support of Sinosure to oil and gas industry is STRONG



守正创新，助力油气企业“出海”

Support oil and gas enterprises go global

中国信保实现油气行业下“全”产业链承保

Sinosure realizes the WHOLE industry chain underwriting under the oil and gas industry



守正创新，助力油气企业“出海”

Support oil and gas enterprises go global







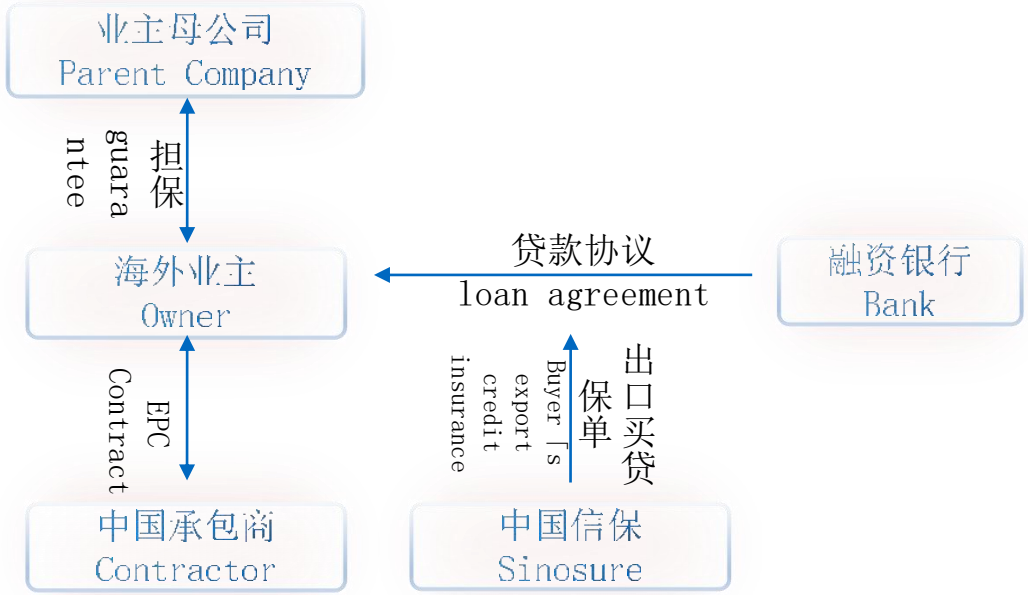


中长期险承保案例：中国某油气承包商承建境外油田开发项目

Case: Oilfield development project

2018年，北京某油气承包商与南亚某国业主签署了油田开发项目工程总承包合同（EPC）。

In 2018, an oil and gas contractor in Beijing signed an EPC contract with overseas owners for oilfield development projects.



承保条件

- **合同金额：**9626万美元
- **预付款比例：**15%
- **赔偿比例：**政治风险和商业风险95%
- **贷款期限：**4年
- **Contract amount:** USD 96.26 million
- **Advance payment ratio:** 15%
- **Compensation ratio:** 95% for political risk and commercial risk
- **Loan term:** 4 years

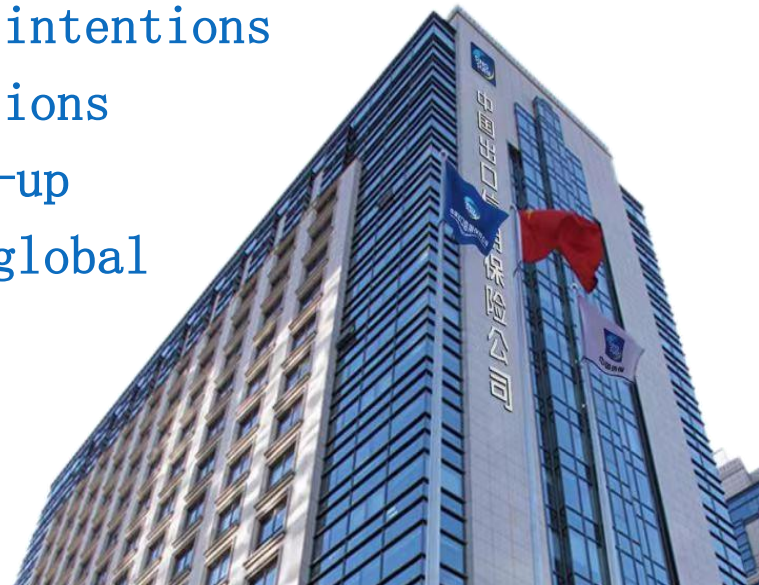
牢记初心，秉持真心 与金融机构携手
全力服务高水平对外开放 助力油气企业出海

Remain our original mission and genuine intentions

Join hands with financial institutions

Fully support high-level opening-up

Support oil and gas enterprises go global



劈波斬浪，



行稳致远！

2024 CHINA PETROLEUM & CHEMICAL INTERNATIONAL CONFERENCE
中国国际石油化工大会

谢谢！ Thanks!

2024年9月12日 September 12, 2024